REQ#: NR 860 MVDL5000001

RFP NO. B3Z05085 BUYER: Brenda Tyree

TITLE: Print: Application for Title and/or License (Carbonless Forms) PHONE NO.: (573) 751-4887

ISSUE DATE: 11/15/04 E-MAIL: Brenda.Tyree@oa.mo.gov

RETURN PROPOSAL NO LATER THAN: 12/15/04 AT 2:00 PM

MAILING INSTRUCTIONS: Print or type RFP Number and Return Due Date on the lower left hand

corner of the envelope or package. Proposals must be in DPMM office (301 W

High St, Rm 630) by the return date and time.

RETURN PROPOSAL TO: DPMM or DPMM

P O BOX 809 301 WEST HIGH ST, RM 630 JEFFERSON CITY MO 65102-0809 JEFFERSON CITY MO 65101

CONTRACT PERIOD: April 1, 2005 through March 31, 2006

## DELIVER SUPPLIES/SERVICES FOB DESTINATION TO THE FOLLOWING ADDRESS:

Department of Revenue Warehouse 605 Howard Street Jefferson City, MO 65102

The offeror hereby declares understanding, agreement and certification of compliance to provide the items and/or services, at the prices quoted, in accordance with all requirements and specifications contained herein and the Terms and Conditions Request for Proposal (Revised 08/28/04). The offeror further agrees that the language of this RFP shall govern in the event of a conflict with his/her proposal. The offeror further agrees that upon receipt of an authorized purchase order from the Division of Purchasing and Materials Management or when this RFP is countersigned by an authorized official of the State of Missouri, a binding contract shall exist between the offeror and the State of Missouri.

## SIGNATURE REQUIRED

AUTHORIZED SIGNATURE			DATE		
PRINTED NAME			TITLE		
COMPANY NAME					
MAILING ADDRESS					
CITY, STATE, ZIP					
FEDERAL EMPLOYER ID NO.		SOCIAL SECURITY N	O. IF FEDERAL EMPLOYER ID NO. NOT APPLICABLE		
PHONE NO.	FAX NO.		E-MAIL ADDRESS		
NOTICE OF AWARD (STATE USE ONLY)					
ACCEPTED BY STATE OF MISSOURI AS FOLLOW	vs:				
CONTRACT NO.	VENDOR NO.		CONTRACT PERIOD		
BUYER	DATE		DIRECTOR		

## 1. INTRODUCTION AND GENERAL INFORMATION

## 1.1 Organization:

This document, referred to as a Request for Proposal (RFP), is divided into the following parts:

- 1) Introduction and General Information
- 2) Contractual Requirements
- 3) Proposal Submission Information, including requirements related to MBE/WBE participation
- 4) Proposal Submission Information
- 5) Pricing Page
- 6) Exhibits A F
- 7) Terms and Conditions
- 1.1.2 Sample: The offeror is advised that a copy of the Application for Missouri Title and/or License, DOR-108, (Rev-6-04) MO 860-0352 (Rev-6-04) is available by contacting the buyer of record as indicated on the front page of this document. It shall be the sole responsibility of the offeror to request the sample. The offeror shall not be relieved of any responsibility for performance under the contract due to the failure of the offeror to obtain a copy of the sample. The sample is for format only. Proposals submitted must be based upon the written specifications, not upon the sample unless otherwise specified herein.

### 1.2 Public Record Search:

1.2.1 Department of Revenue has previously contracted for these services through C302144001 which expires March 31, 2005. A copy of that contract can be viewed and printed from the Division of Purchasing and Materials Management's **Public Record Search and Retrieval System** located on the Internet at: <a href="http://www.oa.mo.gov/purch/purch.htm">http://www.oa.mo.gov/purch/purch.htm</a>. In addition, all proposal and evaluation documentation leading to the award of that expiring contract may also be viewed and printed from the Division of Purchasing and Materials Management's **Public Record Search and Retrieval System.** Please reference the Proposal number B3Z02144 or the contract number C302144001 when searching for these documents.

## 2. CONTRACTUAL REQUIREMENTS

**2.1 General Requirements:** The contractor shall print and deliver Application for Missouri Title and/or License, (hereinafter referred to as "form sets") for Department of Revenue, Driver and Vehicle Services Bureau (hereinafter referred to as the "state agency") in accordance with the provisions and requirements stated herein. Unless otherwise stated, the contractor shall not deviate from the printing requirements stated herein.

- 2.1.1 Immediately after contract award, the state agency shall identify a contact person and provide the telephone number of the contact person for the contractor. The contractor must obtain the contact person's approval for printing of the form sets as specified herein and shall agree and understand that all services performed shall be to the sole satisfaction of the contact person. In addition, within five (5) days of the effective date of the contract, the contractor shall provide the state agency with the name, address, and telephone number of the contractor's representative servicing the contract.
- 2.1.2 Unless otherwise specified herein, the contractor shall furnish all material, labor, facilities, equipment, and supplies necessary to perform the services required herein.

## 2.2 Printing Requirements:

- 2.2.1 The contractor shall print the form sets as specified below:
  - a. Camera Ready Copy: Within ten (10) calendar days after contract award, the state agency shall provide the contractor with the camera ready copy of the form set. The contractor shall compare the camera ready copy to the printing requirements specified herein. In the event the camera ready copy differs from the printing requirements specified herein, the contractor shall notify the state agency of such difference(s) and follow the state agency's instructions concerning the reconciliation of the difference(s).
  - b. Quantity: The contractor shall print approximately 2,000,000 form sets annually, on an as needed, if needed basis. The state agency shall order form sets in a quantity of 1,000, with a minimum order of 500,000 form sets per order. However, the state agency's typical quantity of form sets per order shall be 1,000,000. In addition, the contractor may be required to provide additional quantities throughout the contract period on an as needed, if needed basis. In the event the state agency orders additional quantities, such shall be ordered in quantities of 1,000. The state agency shall not accept underruns or overruns.
  - c. Size: 9-1/4" x 11" overall size. The useable tear-off size shall be 8-1/2" x 11.
  - d. Paper Color/Weight: The contractor shall provide the paper listed below for each part of the form set: The contractor shall use premium quality carbonless paper as determined by the state agency.
    - 1) Part 1 White, 20# coated back. The paper must reflect a minimum of 65% of the light within the infrared region of the spectrum falling upon it.
    - 2) Part 2 Canary, 14# coated front and back
    - 3) Part 3 Pink, 14# coated front and back
    - 4) Part 4 White, 14# coated front
    - 5) Carbon Spot applied between Part 4 and Part 5
    - 6) Part 5 Light Blue, 12# bond
  - e. Printing/Ink: The base printed matter shall be the same on parts 1 through 3. In addition, part 1 shall have a static bar code patch and parts 1 and 3 shall have two (2) different screened areas (with copy). Parts 4 and 5 shall be the same base printed matter, but different than that of parts 1 through 3. There is reverse side printing on part 3 and part 5 only. On front and reverse sides, the printed material in the body of the form set shall be in black ink. Shaded areas must be 5% black screen.

Black ink shall be screened 5% on parts 1 and 3. Green ink (PMS color 347) shall be used for text printing on part 4 only. The contractor shall use carbon-base black ink for the static bar code patch located on the top of part 1 only. Numbering and "X" for signature shall be in red ink (PMS color 185). Signature block and mileage block shall be in red ink (PMS color 185) with 5% screening so the blocks will be a pink shade on Part 1. The contractor shall use soy based ink.

- f. Construction: The contractor shall provide five-part snap-out form set (four-part black print carbonless and one time spot carbon inserted on the back page of the fourth part). Spot carbon must be of good quality as determined by the state agency and must be compatible and work in combination with the black print carbonless paper in the set. The form sets must be compatible with and work in conjunction with the Mohawk Character Printer, series 21 Model 2141-3 and a Kodak Reliant 800 Patch Sensor.
- g. Desensitization: Carbonless coating on the face of Part 4 needs to be desensitized approximately 6 5/16" from the top of the form set to 9 1/2" from the top of the form set. The camera ready copy shall include a template of the area to be desensitized. Prior to production, the contractor may contact the state agency to further discuss such process and the specific area of desensitization.
- h. Spot Carbon: Spot carbon shall be inserted between part 4 and part 5. The spot carbon should start at 3/8" to approximately 6 3/8" from the top of the form set and 9 1/2" to 10 1/2" from the top of the form set. The camera ready copy shall include a template of the spot carbon. Prior to production, the contractor must contact the state agency to further discuss such process and the specific area of spot carbon application.
- i. Static Bar Code Patch: The form set top for Part 1 shall have a static bar code patch. The horizontal and vertical placement of the static bar code patch is critical for proper operation. The static bar code patches must appear with the bars parallel to the leading edge of the form set. The static bar code patch must contain a minimum of .25 inches (6mm) blank space from any other printed information. The static bar code patches must appear at a minimum of .25 inches (6mm) from the right, left, and leading edges of the form set and no more than 3.75 inches from the leading edge of the form set.
- j. Distribution Titles: The distribution titles shall be printed in black or red ink at the bottom of the form set in accordance with the following:
  - 1) PART 1 (BLANK)
  - 2) PART 2 BRANCH AND AGENT COPY
  - 3) PART 3 REGISTRATION RECEIPT PLEASE RETAIN
  - 4) PART 4 (BLANK)
  - 5) PART 5 LIENHOLDER RECEIPT
- k. Numbering: The contractor shall sequentially pre-number the form sets in red ink, with the exception of the first letter which shall be in black ink, in the specified area on the lower portion of the form set for Parts 1 through 5. The state agency shall provide the contractor with the beginning and ending numbers. The contractor may crash print sequential numbers. The numbers shall be 1/4" in height with a width of 1/8" and a stroke of 1/32".
  - 1) The contractor shall maintain a sequential record of all missing numbers. The contractor shall provide the state agency with the list of missing numbers upon delivery of the form sets.

2) If additional orders are requested by the state agency, the state agency shall provide the contractor with the beginning and ending numbers. The contractor shall print the form sets with the beginning and ending number specified by the state agency.

- 1. Perforated Stub Size: The contractor shall perforate the form set 3/8" from the left side and 3/8" from the right side. No pin feed holes shall be allowed.
- m. Gluing: The contractor shall securely glue all parts of the form set on the left side and the right side.
- 2.2.2 Within ten (10) calendar days after receipt of camera ready copy, and as requested by the state agency, the contractor shall provide the state agency with either one set of blue-line proofs or one set of color proofs for the state agency's review and approval. The blue-line proofs or color proofs shall be folded, stitched, and trimmed to size.
  - a. The contractor shall make all revisions, changes, and alterations requested by the state agency. In addition, the contractor shall make corrections and revisions to the proofs that are necessary due to contractor error. The contractor shall submit the revised proofs to the state agency.
  - b. The contractor must receive written approval from the state agency prior to printing the form sets.
- 2.2.3 After the state agency's review and approval of the proofs, but prior to printing, the contractor shall provide the state agency with 50 sample form sets. The state agency shall test the samples. The contractor shall not proceed with production until the state agency approves the sample form sets.
- 2.2.4 The contractor shall notify the state agency five (5) working days prior to the beginning of a press run. The state agency may monitor the production of the form sets. The contractor shall be responsible for all travel costs incurred by one state agency representative in monitoring the production of the form sets, including out-of-state airfare, in-state mileage, rental car and associated costs including rental car insurance, food, and lodging. The contractor shall provide lodging for the state agency representative at a reputable hotel/motel. In the event the state agency representative is required to stay more than one night, the state agency representative should stay in the same hotel/motel each night.

# 2.3 Packaging, Loading, and Delivery Requirements:

- 2.3.1 Packaging Requirements The contractor shall pack the form sets in new 200-pound test cartons. The contractor shall shrink-wrap 100 forms sets per package, with 5 such packages of form sets laying flat per carton. The cartons must be suitable for reshipping purposes. The total weight per carton shall not exceed 35 pounds. The cartons must be packed to fill any excess space in the carton. The contractor may use padding if necessary.
  - a. The contractor shall label two opposite outside sides or ends of each carton with the contents and the sequential numbering for the form sets that are enclosed. The cartons shall have no other printed matter on the outside of the carton.
- 2.3.2 Loading Requirements The contractor shall load the cartons on 4-way pallets that measure 48" in width by 40" in length. The cartons shall not be stacked on the pallets in excess of 51" in height when fully loaded. The contractor shall front load the pallets.
- 2.3.3 Delivery Requirements By no later than thirty (30) calendar days after receipt of camera ready copy, the contractor shall deliver the initial order of form sets to the state agency address specified herein on page one. For additional orders, the contractor shall deliver the form sets by the date specified by the state agency.

a. The contractor shall notify the state agency at least one (1) working day prior to delivery of the form sets.

- b. The contractor shall deliver the form sets any weekday, excluding state holidays, between 8:00 a.m. and noon and 1:00 p.m. and 5:00 p.m.
- c. In the event the state agency fails to provide the camera ready copy in accordance with the schedule specified herein, the state agency shall review and may extend the delivery schedule. Such extension shall not be more than the number of working days the camera ready copy was withheld from the contractor. The state agency shall notify the contractor in writing of any extension. When delivery is made later than the date established by such extension, the contractor shall be considered late.
- 2.4 Liquidated Damages: The contractor shall agree and understand that the printing, construction, packaging, loading, height limitations, and delivery of the form sets in accordance with the requirements stated herein is considered critical to the efficient operations of the state agency. However, since the amount of actual damages would be difficult to establish in the event the contractor fails to comply with the printing, construction, packaging, loading, height limitations, and/or delivery requirements, the contractor shall agree and understand that the amount identified below as liquidated damages shall be reasonable and fair under the circumstances.
  - 2.4.1 In the event the contractor does not package and/or load the cartons and/or pallets in accordance with the requirements specified herein, the state agency shall have the right to return the entire shipment to the contractor for repackaging and/or reloading. However, if delivery is critical as determined by the state agency and the state agency elects to accept the shipment, the contractor shall be assessed liquidated damages in the amount of \$1,000.00.
  - 2.4.2 In the event the contractor fails to deliver the form sets in accordance with the delivery schedule specified herein or the extended date if the state agency did not provide the camera ready copy to the contractor by the date specified herein or the delivery dates specified by the state agency for any additional orders, the contractor shall be assessed liquidated damages in the amount of \$200.00 per day for each such delinquent day until the delivery of the form sets.
  - 2.4.3 In the event the printed form sets or the quality of the printing in the form sets or the construction of the form sets either fails to comply with the printing and construction requirements specified herein or is not consistent with the quality of printing in the samples submitted with the contractor's awarded proposal, the state agency shall have the right to reject all or part of the completed printing. If requested by the state agency, the contractor shall re-print the form sets at no additional cost to the state agency. However if delivery of the form sets is critical, as determined by the state agency, and the state agency elects to accept the printed form sets, the contractor shall be assessed liquidated damages in an amount not to exceed 10% of the total amount invoiced. The state agency shall have the final decision concerning (1) the acceptability of the printing and construction, (2) the rejection of the printing and re-printing of the form sets versus the assessment of liquidated damages, and (3) the amount of the liquidated damages.
  - 2.4.4 The contractor shall further agree and understand that such liquidated damages shall either be deducted from the total amount due the contractor or paid by the contractor as a direct payment to the state agency, at the sole discretion of the state agency.
  - 2.4.5 The contractor shall understand that the liquidated damages described herein shall not be construed as a penalty.

2.4.6 The contractor shall agree and understand that all assessments of liquidated damages shall be within the discretion of the State of Missouri and shall be in addition to, not in lieu of, the rights of the State of Missouri to pursue other appropriate remedies.

## 2.5 Invoicing and Payment Requirements:

- 2.5.1 Immediately upon award of the contract, the contractor needs to submit or must have already submitted a properly completed State Vendor ACH/EFT Application, since the State of Missouri intends to make contract payments through Electronic Funds Transfer.
  - a. If not already submitted, the contractor needs to obtain a copy of the State Vendor ACH/EFT Application and completion instructions from the Internet at:

## <a href="http://www.oa.state.mo.us/purch/vendorinfo/vendorach.pdf">http://www.oa.state.mo.us/purch/vendorinfo/vendorach.pdf</a>

- b. The contractor must submit a unique invoice number with each invoice submitted. The unique invoice number will be listed on the State of Missouri's EFT addendum record to enable the contractor to properly apply the state agency's payment to the invoice submitted.
- 2.5.2 After delivery and acceptance of the form sets, the contractor shall submit an invoice to the state agency at the following address:

Department of Revenue Fiscal Office P.O. Box 475 Jefferson City, MO 65105

- a. With the invoice, the contractor shall return the camera ready copy provided by the state agency. The contractor shall not receive payment until the state agency is in receipt of such material.
- 2.5.3 The contractor shall be paid for the form sets in accordance with the applicable firm, fixed prices stated on the Pricing Page, subject to the assessment of any liquidated damages.
  - a. If revisions to the proof are required due to state agency required changes and/or alterations, the contractor shall be paid for the contractor's time to revise the proof in accordance with the firm, fixed price stated on the Pricing Page. However, if revisions to the proof are required due to contractor errors, even if the state agency also required changes and/or alterations to the proof, the contractor shall not be entitled to payment for the contractor's time to revise the proof.
  - b. For remakes of blue-line proofs and/or color proofs due to state agency errors or changes/alterations to the proofs not due to the fault of the contractor, the contractor shall be paid in accordance with the applicable price stated on the Pricing Page. However, if revisions to the proof are required due to contractor errors, even if the state agency also required changes and/or alterations to the proof, the contractor shall not be entitled to payment for the proof.
- 2.5.4 Other than the payments specified herein, no other payments or reimbursements shall be made to the contractor for any reason whatsoever including payments for travel, delivery, etc.

## 2.6 Other Contractual Requirements:

2.6.1 Contract: A binding contract shall consist of: (1) the RFP, amendments thereto, and any Best and Final Offer (BAFO) request(s) with RFP changes/additions, (2) the contractor's proposal including any BAFOs and (3) the Division of Purchasing and Materials Management's acceptance of the proposal by "notice of award" or by "purchase order". All Exhibits and Attachments included in the RFP shall be incorporated into the contract by reference.

a. The notice of award does not constitute a directive to proceed. Before providing equipment, supplies and/or services, the contractor must receive a properly authorized purchase order.

- b. The contract expresses the complete agreement of the parties and performance shall be governed solely by the specifications and requirements contained therein.
- c. Any change to the contract, whether by modification and/or supplementation, must be accomplished by a formal contract amendment signed and approved by and between the duly authorized representative of the contractor and the Division of Purchasing and Materials Management or by a modified purchase order prior to the effective date of such modification. The contractor expressly and explicitly understands and agrees that no other method and/or no other document, including correspondence from the state agency, acts, and oral communications by or from any person, shall be used or construed as an amendment or modification to the contract.
- 2.6.2 Contract Period: The original contract period shall be as stated in the Request for Proposal (RFP). The contract shall not bind, nor purport to bind, the state for any contractual commitment in excess of the original contract period. The Division of Purchasing and Materials Management shall have the right, at its sole option, to renew the contract for two (2) additional one-year periods, or any portion thereof. In the event the Division of Purchasing and Materials Management exercises such right, all terms and conditions, requirements and specifications of the contract shall remain the same and apply during the renewal period, pursuant to applicable option clauses of this document.
- 2.6.3 Renewal Periods If the option for renewal is exercised by the Division of Purchasing and Materials Management, the contractor shall agree that the prices for the renewal period shall not exceed the maximum price for the applicable renewal period stated on the Pricing Page of the contract.
  - a. If renewal prices are not provided, the prices during renewal periods shall be the same as during the original contract period.
  - b. The Division of Purchasing and Materials Management does not automatically exercise its option for renewal based upon the maximum price and reserves the right to offer or to request renewal of the contract at a price less than the maximum price stated.
  - c. In the event the State of Missouri exercises its option(s) to renew the contract, the printing requirements for future years shall be basically similar. However, specific requirements, including quantity and delivery, shall be indicated at the time of contract renewal.
- 2.6.4 Cost Increase/Decrease: Recognizing that the cost of paper may rise or fall, the state agency may consider a corresponding increase/decrease to the contract prices subject to the following stipulations:
  - a. In the event the cost of paper increases and the contractor, as a result of such increase, desires to increase the firm, fixed total prices quoted herein, the contractor must submit written documentation from the paper manufacturer documenting the increase in the cost of paper to the Division of Purchasing and Materials Management. The contractor must also complete and submit the Cost Analysis on the Pricing Page showing the actual net increase.
  - b. If the request for the increase to the firm, fixed total prices is approved by the Division of Purchasing and Materials Management, the contractor shall agree and understand that the price increase shall not be increased in excess of the actual net increase in the cost of the paper from the manufacturer.
  - c. The contractor shall further agree and understand that if the actual net cost of paper decreases, the contractor shall decrease the firm, fixed total prices by the actual net decrease.

- d. The cost increase/decrease shall apply to the firm, fixed total prices for the form sets.
- e. The Division of Purchasing and Materials Management shall not approve any requests to increase the firm, fixed total price for the original contract period.
- f. Any price increase/decrease shall become effective fifteen (15) calendar days following written approval from the Division of Purchasing and Materials Management.
- 2.6.5 Termination: The Division of Purchasing and Materials Management reserves the right to terminate the contract at any time, for the convenience of the State of Missouri, without penalty or recourse, by giving written notice to the contractor at least thirty (30) calendar days prior to the effective date of such termination. The contractor shall be entitled to receive just and equitable compensation for services and/or supplies delivered to and accepted by the State of Missouri pursuant to the contract prior to the effective date of termination.
- 2.6.6 Contractor Liability: The contractor shall be responsible for any and all personal injury (including death) or property damage as a result of the contractor's negligence involving any equipment or service provided under the terms and conditions, requirements and specifications of the contract. In addition, the contractor assumes the obligation to save the State of Missouri, including its agencies, employees, and assignees, from every expense, liability, or payment arising out of such negligent act. The contractor also agrees to hold the State of Missouri, including its agencies, employees, and assignees, harmless for any negligent act or omission committed by any subcontractor or other person employed by or under the supervision of the contractor under the terms of the contract.
  - a. The contractor shall not be responsible for any injury or damage occurring as a result of any negligent act or omission committed by the State of Missouri, including its agencies, employees, and assignees.
  - b. Under no circumstances shall the contractor be liable for any of the following: (1) third party claims against the state for losses or damages (other than those listed above); or (2) economic consequential damages (including lost profits or savings) or incidental damages, even if the contractor is informed of their possibility.
- 2.6.7 Subcontractors: Any subcontracts for the products/services described herein must include appropriate provisions and contractual obligations to ensure the successful fulfillment of all contractual obligations agreed to by the contractor and the State of Missouri and to ensure that the State of Missouri is indemnified, saved, and held harmless from and against any and all claims of damage, loss, and cost (including attorney fees) of any kind related to a subcontract in those matters described in the contract between the State of Missouri and the contractor. The contractor shall expressly understand and agree that he/she shall assume and be solely responsible for all legal and financial responsibilities related to the execution of a subcontract. The contractor shall agree and understand that utilization of a subcontractor to provide any of the products/services in the contract shall in no way relieve the contractor of the responsibility for providing the products/services as described and set forth herein. The contractor must provide notice and obtain acknowledgement from the State of Missouri prior to changing subcontractors.
- 2.6.8 Insurance: The contractor shall understand and agree that the State of Missouri cannot save and hold harmless and/or indemnify the contractor or employees against any liability incurred or arising as a result of any activity of the contractor or any activity of the contractor's employees related to the contractor's performance under the contract. Therefore, the contractor must acquire and maintain adequate liability insurance in the form(s) and amount(s) sufficient to protect the State of Missouri, its agencies, its employees, its clients, and the general public against any such loss, damage and/or expense related to his/her performance under the contract.
- 2.6.9 Contractor Status: The contractor represents himself or herself to be an independent contractor offering such services to the general public and shall not represent himself/herself or his/her employees to be an employee of the State of Missouri. Therefore, the contractor shall assume all legal and financial

responsibility for taxes, FICA, employee fringe benefits, workers compensation, employee insurance, minimum wage requirements, overtime, etc., and agrees to indemnify, save, and hold the State of Missouri, its officers, agents, and employees, harmless from and against, any and all loss; cost (including attorney fees); and damage of any kind related to such matters.

- 2.6.10 Coordination: The contractor shall fully coordinate all contract activities with those activities of the state agency. As the work of the contractor progresses, advice and information on matters covered by the contract shall be made available by the contractor to the state agency or the Division of Purchasing and Materials Management throughout the effective period of the contract.
- 2.6.11 Property of State: All reports, documentation, camera ready copy, and material developed or acquired by the contractor as a direct requirement specified in the contract shall become the property of the State of Missouri. The contractor shall agree and understand that all discussions with the contractor and all information gained by the contractor as a result of the contractor's performance under the contract shall be confidential and that no reports, documentation, or material prepared as required by the contract shall be released to the public without the prior written consent of the state agency.

## 2.6.12 Minority Business Enterprise/Women Business Enterprise (MBE/WBE) Participation:

The contractor must comply with the MBE/WBE participation levels committed to in the contractor's awarded proposal.

The contractor shall prepare and submit to the Division of Purchasing and Materials Management periodic reports detailing all payments to MBE/WBEs participating in the contract. The report must include MBE/WBE payments for the reporting period. The report shall be submitted on a monthly basis unless otherwise determined by the Division of Purchasing and Materials Management.

The Division of Purchasing and Materials Management and the Office of Equal Opportunity will monitor the contractor's compliance in meeting the MBE/WBE participation levels committed to in the contractor's awarded proposal. If the contractor's payments to participating MBE/WBEs are less than the amount committed to in the contract, the state may cancel the contract, suspend or debar the contractor from participating in future state procurements, or retain payments to the contractor in an amount equal to the value of the MBE/WBE participation commitment less actual payments made by the contractor to MBE/WBEs. If the Division of Purchasing and Materials Management determines that the contractor is in compliance with the MBE/WBE participation commitment, the state will release the retained funds.

If a participating MBE/WBE fails to retain their certification or is unable to satisfactorily perform, the contractor must obtain other certified MBE/WBEs to fulfill the MBE/WBE participation requirements committed to in the contractor's awarded proposal. The contractor must provide written notification to the Division of Purchasing and Materials Management for any new MBE/WBE participants. The Division of Purchasing and Materials Management will verify that the proposed MBE/WBE has been certified by the Office of Equal Opportunity and will provide acknowledgement of the new MBE/WBE participant to the contractor.

If the contractor cannot obtain a MBE/WBE replacement, the contractor must submit an Application for Waiver to the Division of Purchasing and Materials Management documenting all efforts made to secure an MBE/WBE replacement. The Division of Purchasing and Materials Management shall have sole discretion in determining if the actions taken by the contractor constitute a good faith effort to secure the participation of MBE/WBEs and whether the contract will be amended to change the MBE/WBE participation commitment.

### 3. PROPOSAL SUBMISSION INFORMATION

## 3.1 Submission of Proposals:

3.1.1 ELECTRONIC SUBMISSION OF PROPOSALS THROUGH THE ON-LINE BIDDING WEB SITE IS NOT AVAILABLE FOR THIS RFP.

- 3.1.2 The offeror's proposal should be printed on recycled paper and double sided. The proposal should minimize or eliminate the use if non-recyclable materials such as plastic report covers, plastic dividers, vinyl sleeves, and binding.
  - a. Imaging Ready In addition, all proposals are scanned into the Division of Purchasing and Materials Management imagining system after a contract is executed, or all proposals are rejected.
    - 1) The scanned information will be able to be viewed through the Internet from the Public Record Search system. Therefore, the offeror is advised not to include personal identifying information such as social security numbers in the proposal.
    - 2) In preparing a proposal, the offeror should be mindful of document preparation efforts for imaging purposes and storage capacity that will be required to image the proposals. Glue bound materials should not be used.
- 3.1.3 To facilitate the evaluation process, the offeror is encouraged to organize their proposal into distinctive sections that correspond with the individual evaluation categories described herein. The offeror is cautioned that it is the offeror's sole responsibility to submit information related to the evaluation categories and that the State of Missouri is under no obligation to solicit such information if it is not included with the proposal. The offeror's failure to submit such information may cause an adverse impact on the evaluation of the proposal.
  - a. Each distinctive section should be titled with each individual evaluation category and all material related to that category should be included therein.
  - b. The proposal should be page numbered.
  - c. The signed page one from the original RFP and all signed amendments should be placed at the beginning of the proposal.

## 3.1.4 Offeror's Contacts:

- a. Offerors and their agents (including subcontractors, employees, consultants, or anyone else acting on their behalf) must direct all of their questions or comments regarding the RFP, the evaluation, etc. to the buyer of record indicated on the first page of this RFP. The buyer may be contacted via e-mail or phone as shown on the first page, or via facsimile to 573-526-9817. The offeror may contact the Office of Equal Opportunity regarding MBE/WBE certification or subcontracting with MBE/WBE companies at (877) 259-2963 or (573) 751-8130 or by fax at (573) 522-8078.
- b. Offerors and their agents may not contact any other state employee regarding any of these matters during the solicitation and evaluation process. Inappropriate contacts are grounds for suspension and/or exclusion from specific procurements. Offerors and their agents who have questions regarding this matter should contact the buyer of record.
- Offerors are advised that any questions received less than ten calendar days prior to the RFP opening date may not be answered.
- 3.1.5 Miscellaneous Information The offeror should complete Exhibit D, Miscellaneous Information, to document: (1) if the offeror qualifies as either a qualified nonprofit organization for the blind or a sheltered workshop, or if the offeror is proposing to include products and/or services manufactured, produced, or assembled by such an organization, (2) if any products and/or services being bid are being

manufactured or performed at sites outside the continental United States, (3) whether the offeror and/or any of the owners of the offeror's organization are currently an employee of the State of Missouri, a member of the General Assembly, or a statewide elected official, (4) if the offeror is proposing the use of virgin or recycled paper for the printing, and (5) if the offeror is proposing to broker the services specified herein.

# 3.2 Competitive Negotiation of Proposals:

- 3.2.1 The offeror is advised that under the provisions of this Request for Proposal, the Division of Purchasing and Materials Management reserves the right to conduct negotiations of the proposals received or to award a contract without negotiations. If such negotiations are conducted, the following conditions shall apply:
  - a. Negotiations may be conducted in person, in writing, or by telephone.
  - b. Negotiations will only be conducted with potentially acceptable proposals. The Division of Purchasing and Materials Management reserves the right to limit negotiations to those proposals which received the highest rankings during the initial evaluation phase. All offerors involved in the negotiation process will be invited to submit a best and final offer.
  - c. Terms, conditions, prices, methodology, or other features of the offeror's proposal may be subject to negotiation and subsequent revision. As part of the negotiations, the offeror may be required to submit supporting financial, pricing and other data in order to allow a detailed evaluation of the feasibility, reasonableness, and acceptability of the proposal.
  - d. The mandatory requirements of the Request for Proposal shall <u>not</u> be negotiable and shall remain unchanged unless the Division of Purchasing and Materials Management determines that a change in such requirements is in the best interest of the State of Missouri.
- **3.3 Evaluation Process** Proposals will be reviewed to determine if the proposal complies with the mandatory requirements and to determine the lowest responsible and reliable offeror.

### 3.3.1 Low Bid Determination:

- a. Objective Evaluation of Cost The objective evaluation of cost shall be calculated by using the firm, fixed price for the form sets and an estimated quantity of 2,000,000, plus the total of the other firm, fixed prices listed on the pricing page.
  - 1) Cost points shall be calculated based on the sum from the above calculation using the following formula:

Lowest Responsive Price	v	100	_	Cost score points
Compared Price	Λ	100	_	Cost score points

- 2) The evaluation will include the original contract period plus renewal option periods.
- 3) The offeror shall agree and understand that the quantities used in the evaluation of cost are provided solely to document how cost will be evaluated. The State of Missouri makes no guarantee regarding the accuracy of the quantities stated nor does the State of Missouri intend to imply that the figures used for the cost evaluation in any way reflect actual nor anticipated usage.
- b. Preference for Organizations for the Blind and Sheltered Workshops Pursuant to 34.165 RSMo, a five (5) bonus point preference shall be granted to offerors including products and/or services

manufactured, produced or assembled by a qualified nonprofit organization for the blind established pursuant to 41 U.S.C. sections 46 to 48c or a sheltered workshop holding a certificate of approval from the Department of Elementary and Secondary Education pursuant to section 178.920 RSMo. Five bonus points will be added to the total evaluation points for offerors qualifying for the preference.

- 1) If the offeror is an organization for the blind or sheltered workshop, the offeror should provide evidence of qualifications (i.e., copy of certificate or certificate number).
- 2) If the offeror is utilizing an organization for the blind or a sheltered workshop as a subcontractor, the offeror should submit: (1) a letter of intent signed by the organization for the blind or sheltered workshop describing the products/services they will provide and indicating their commitment to aid the contractor's performance under the prospective state contract and (2) evidence that the subcontractor qualifies as an organization for the blind or sheltered workshop.
- 3) A list of Missouri sheltered workshops can be found at the following internet address: http://www.dese.mo.gov/divspeced/shelteredworkshops/index.html.
- 3.3.2 Responsible and Reliability Determination The offeror should submit any of, but not limited to, the information requested herein in order to demonstrate the responsibility and reliability of the offeror. Failure of the offeror to submit sufficient information to document that the offeror is responsive and responsible may cause an adverse impact on the evaluation of the proposal.
  - a. Responsibility and Reliability in Experiences:
    - 1) The offeror should provide, on Exhibit A or in any other format, the information listed below related to previous and current services/contracts performed by the offeror's organization and any proposed subcontractors which are similar to the requirements of this document. If the contact person listed on Exhibit A is not available or is otherwise unable to be reached during the evaluation, the listed experience may not be considered.
      - □ Name, address, and telephone number of client/contracting agency and a representative of that client/agency who may be contacted for verification of all information submitted;
      - □ Dates of the service/contract; and
      - A brief, written description of the specific prior services performed and requirements thereof.
    - 2) If references for current and/or previous contracts are not identified in the proposal, the Division of Purchasing and Materials Management may request that the offeror identify one or more references. The Division of Purchasing and Materials Management must receive the reference(s) within twenty-four hours of the request. Failure of the offeror to identify one or more references may result in the proposal being rejected.
  - b. Business Compliance The offeror must be in compliance with the laws regarding conducting business in the State of Missouri. The offeror certifies by signing the signature page of this original document and any amendment signature page(s) that the offeror and any proposed subcontractors are presently in compliance with such laws. The offeror shall provide documentation of compliance upon request by the Division of Purchasing and Materials Management. The compliance to conduct business in the state shall include but not necessarily be limited to:
    - 1) Registration of business name (if applicable)
    - 2) Certificate of authority to transact business/certificate of good standing (if applicable)
    - 3) Taxes (e.g., city/county/state/federal)

- 4) State and local certifications (e.g., professions/occupations/activities)
- 5) Licenses and permits (e.g., city/county license, sales permits)
- 6) Insurance (e.g., worker's compensation/unemployment compensation)
- c. Samples: The offeror should submit two (2) printed samples, similar to those requirements stated herein, which have been produced within the plant being proposed to print the form sets. In addition, the offeror should submit a sample of all the paper proposed for the form sets. The samples should include the brand name, weight, etc.
  - If samples are not submitted with the proposal, the Division of Purchasing and Materials Management may request the samples. The offeror must send the samples within five working days of the request. Failure to send the samples may result in the proposal being rejected. The offeror shall agree and understand that samples shall be submitted at the offeror's expense.
  - 2) At the request and expense of the offeror, the Division of Purchasing and Materials Management will return samples not destroyed during the evaluation process. Any samples remaining after ten (10) days following award of the contract shall be destroyed. However, the Division of Purchasing and Materials Management reserves the right to retain samples submitted in order to conduct a comparison of the product proposed and the product actually received.
- 3.3.3 Final Determination Any proposal which does not comply with the mandatory requirements of the RFP will not be considered for an award. In addition, the State of Missouri reserves the right to reject any proposal for reasons which may include but not necessarily be limited to: (1) receipt of any information, from any source, regarding unsatisfactory performance of similar services by the offeror within the past three (3) years, (2) inability of the offeror to document responsible and reliable past performances similar to the services required, (3) failing to provide a sample, if a sample is deemed necessary by the State of Missouri, or providing an unacceptable sample, and/or (4) failure of the offeror to provide a reference(s).
- **3.4 Contract Award:** The contract will be awarded to the lowest responsive and responsible offeror determined as specified herein.
- 3.5 Offeror Requirements for Minority Business Enterprise (MBE) and Women Business Enterprise (WBE) Participation
- 3.5.1 Mandatory Requirement for Participation In order for the Division of Purchasing and Materials Management to meet the requirements of Executive Order 98-21, the offeror must secure participation by certified MBEs and WBEs in providing the products/services required in this RFP. The offeror must secure MBE participation of at least 20% and WBE participation of at least 10% of the total dollar value of the contract.
  - a. These requirements can be met by a qualified MBE/WBE offeror themselves and/or through the use of qualified subcontractors, suppliers, joint ventures, or other arrangements that afford meaningful opportunities for MBE/WBE participation. In order to be considered as meeting these requirements, the MBE/WBEs must be qualified at the time the proposal is submitted.
  - b. Work performed by MBE/WBEs must provide a commercially useful function related to the delivery of the service/product required herein.

## 3.5.2 Definition - Qualified MBE/WBE:

a. *MBE or WBE* means a business that is a sole proprietorship, partnership, joint venture, or corporation in which at least fifty-one percent (51%) of the ownership interest is held by minorities

or women and the management and daily business operations of which are controlled by one or more minorities or women who own it.

- b. Minority is defined in RSMo 33.750 as belonging to one of the following racial minority groups: African Americans, Native Americans, Hispanic Americans, Asian Americans, or other similar racial groups.
- c. In order to be considered a *qualified* MBE or WBE for purposes of this RFP, the MBE/WBE *must be certified* by the State of Missouri, Office of Administration, Office of Equal Opportunity (OEO).
- 3.5.3 Offerors Qualifying as MBE/WBE MBE/WBEs submitting proposals can meet the MBE or WBE participation requirements by completing the Documentation of MBE/WBE Participation Exhibit and verifying their certification by the OEO as an MBE or WBE. Note: Portions of the contract that will be performed by businesses which do not qualify as MBEs or WBEs will not be considered as MBE/WBE participation.
- 3.5.4 Potential MBE/WBE Subcontracting and Other Participation Opportunities This information is intended to suggest potential opportunities for participation of MBEs and WBEs in providing the products and services required in the RFP. The offeror can meet the participation requirements through the use of subcontractors, suppliers, joint ventures, or other arrangements that afford meaningful opportunities for qualified MBE/WBE participation. The following list is not meant to be all inclusive, nor is it intended to limit the offeror to utilize the participation in the manner identified.
  - Paper
  - Transportation
  - Pallets
  - Boxes
  - Packaging Materials
- 3.5.5 Resources A listing of several resources that are available to assist offerors in their efforts to identify and secure the participation of qualified MBEs and WBEs is available by contacting the Supplier Diversity Program as specified below:

Office of Administration, Supplier Diversity Program P.O. Box 809, Harry S Truman Bldg., Room 840 Jefferson City, MO 65102

Phone: (877) 259-2963 or (573) 751-8130, Fax: (573) 522-8078

Web Address: http://www.oa.mo.gov/oeo/sd.html

- 3.5.6 Participation Commitment To identify each proposed MBE and WBE, the offeror must complete the MBE/WBE Participation Commitment Table, Exhibit C.
- 3.5.7 Documentation of MBE/WBE Participation The offeror must insure that each MBE and WBE listed in the MBE/WBE Participation Commitment Table, Exhibit C, completes a Documentation of MBE/WBE Form, Exhibit D.
  - a. Each completed Documentation of MBE/WBE Participation Form must be submitted by the offeror with the proposal.
  - b. The percentage level of MBE/WBE participation committed to by the offeror in the MBE/WBE Participation Commitment Table and verified in the Documentation of MBE/WBE Participation Form, shall be considered by the Division of Purchasing and Materials Management in determining if the offeror has satisfied the MBE/WBE participation requirements.

c. Note - The offeror should submit documentation of any MBE/WBE participation they are able to obtain. If the percentage is less than the required 20% MBE or 10% WBE, the offeror must also submit the Application for Waiver, Exhibit E.

- 3.5.8 Application for Waiver If the committed percentage of participation is less than 20% for MBE and/or less than 10% for WBE, the offeror must complete the Application for Waiver, Exhibit E, documenting efforts made to meet the MBE/WBE participation requirements.
- 3.5.9 Rejection of Proposal Failure of the offeror to obtain 20% MBE participation and 10% WBE participation shall result in rejection of the proposal unless the Application for Waiver exhibit is submitted with the proposal by the offeror and approved by the Division of Purchasing and Materials Management.
  - a. The Division of Purchasing and Materials Management will review the Application for Waiver and any other applicable information contained in the proposal to determine if the MBE/WBE participation requirements will be waived.
  - b. The ability of other offerors to obtain MBE/WBE participation will be considered by the Division of Purchasing and Materials Management in determining whether to grant a waiver for any offeror not obtaining the required MBE/WBE participation.
  - c. The Division of Purchasing and Materials Management reserves the right to request additional information from the offeror to determine compliance with the MBE/WBE participation requirements.

### 3.6 American Made:

- 3.6.1 In accordance with the Domestic Product Procurement Act (hereinafter referred to as the Buy American Act) RSMo 34.350-34.359, the offeror is advised that any goods purchased or leased by any public agency shall be manufactured or produced in the United States.
  - a. The requirements of the Buy American Act shall not apply if other exceptions to the Buy American mandate in RSMo 34.353 are met.
  - b. If the offeror claims there is only one line of the good manufactured or produced in the United States, RSMo 34.353 (2), or that one of the exceptions of RSMo 34.353 (3) applies, the Executive Head of the Agency bears the burden of certification as required prior to the award of a contract.
  - c. In accordance with the Buy American Act, the offeror must provide proof of compliance with RSMo 34.353. Therefore the offeror should complete and return Exhibit F, certification regarding proof of compliance, with the proposal. This document must be satisfactorily completed prior to an award of a contract.

## 4. PRICING PAGE

**4.1 Printing: Application for Missouri Title and/or License -** The offeror shall provide firm, fixed prices in the table below for the original contract period and maximum prices for each potential renewal period for providing the services in accordance with the provisions and requirements of this RFP. All costs associated with providing the required services shall be included in the stated prices.

Item #	Description  C/S Code: 96693	Original Contract Period Firm, Fixed Price 4/1/05 – 3/31/06	1st Renewal Option Maximum Price 4/1/06 – 3/31/07	2nd Renewal Option Maximum Price 4/1/07 – 3/31/08
001	Application for Missouri Title and/or License	\$ Per 1,000 form sets	\$ Per 1,000 form sets	\$ Per 1,000 form sets
002	State Agency Required Changes and/or Alterations to the Proof	\$ Per hour	\$ Per hour	\$ Per hour
003	Remake of Blue-Line Proof Due to State Agency Required Changes and/or Alterations	\$ Per Blue-Line Proof	\$ Per Blue-Line Proof	\$ Per Blue-Line Proof

**4.2 Cost Analysis -** The offeror should complete the cost analysis table below for firm, fixed price for the original contract period. In the event of a discrepancy between the total price on the following cost analysis and the total price from the above Pricing Table, the Pricing Table shall govern.

Description	Quantity	Paper Price Per CWT	Pounds Paper Required	Total Paper Cost	Other Costs	Total Price
Application for Missouri Title and/or License	1,000,000	\$x	Lbs. =	\$	+ \$	\$

# 5. EXHIBITS

# EXHIBIT A

# PRIOR EXPERIENCE OF OFFEROR

The offeror should copy and complete this form for each reference being submitted as demonstration of the offeror and subcontractor's prior experience. In addition, the offeror is advised that if the contact person listed for the reference is unable to be reached during the evaluation, the listed experience may not be considered.

Offeror/Subcontractor Name:						
Reference Information (Prior Services Performed For:)						
Name of Reference Company:						
Address of Reference Company:						
Reference Contact Person Name:						
Contact Person Phone #						
Contact Person e-mail address:						
Dates of Prior Services:						
Dollar Value of Prior Services						
Description of Prior Services Performed						
	urate. I am available for	above, my signature below verifies that contact by the State of Missouri for addit for referenced above:				
Signature of Reference C	ontact Person	Date of Signature				

## **EXHIBIT B**

## MISCELLANEOUS INFORMATION

## Organizations for the Blind or Sheltered Workshop

If the offeror qualifies as either a nonprofit organization for the blind or a sheltered workshop, or if the offeror is proposing to include products and/or services manufactured, produced, or assembled by such an organization, the offeror should identify the name of the organization in the space below and should attach all supporting documentation, as referenced elsewhere herein.

Name & Address of Organization for Blind/Sheltered Workshop:	

### **Outside United States**

If any products and/or services offered under this RFP are being manufactured or performed at sites outside the continental United States, the offeror MUST disclose such fact and provide details in the space below or on an attached page.

Are products and/or services being manufactured or performed at sites outside the continental United States?	Yes	 No	
Describe and provide details:			

## **Employee/Conflict of Interest**

Offerors who are employees of the State of Missouri, a member of the General Assembly or a statewide elected official must comply with Sections 105.450 to 105.458 RSMo regarding conflict of interest. If the offeror and/or any of the owners of the offeror's organization are currently an employee of the State of Missouri, a member of the General Assembly or a statewide elected official, please provide the following information:

Name of State Employee, General Assembly Member, or Statewide Elected Official:		
	In what office/agency are they employed?	
	Employment Title:	
Percentage of o	wnership interest in offeror's	
organization:	-	%

### **Paper**

The offeror should indicate below if the prices for the form sets are for virgin or recycled paper. In order for paper to be considered recycled, the proposed stock must meet Environmental Protection Agency (EPA) recycled product definitions and contain a minimum of 30% post consumer materials for the text stock for the form sets pursuant to the Environmentally Preferable Products (EPP) Guide. The EPP Recycled guide may be found at <a href="http://www.oa.state.mo.us/purch/recypro.html">http://www.oa.state.mo.us/purch/recypro.html</a>. If recycled paper is proposed, complete the blank with the guaranteed post consumer content percentage.

Type of Paper Proposed		C/S Code	Stock Post	Consumer Content
	Virgin Paper	96693		_
	Recycled Paper	96698	Carbonless Stock	%

# **EXHIBIT B, continued**

# **Broker Services**

The offeror should indicate	e below if proposing to broke	er the services specifie	ed herein:	
Yes	No	_		
	name and address for the pro r, and contact person) for the			
Name of proposed printer:				
References for the propose				
2)				

## **EXHIBIT C**

# MBE/WBE PARTICIPATION COMMITMENT TABLE

The offeror must indicate below the percentage of **qualified** MBE and WBE participation committed to in relation to the total dollar value of the contract. (Note: Products/Services provided by MBE/WBEs must provide a commercially useful function related to the delivery of the products/services required herein.)

If the offeror is a qualified MBE and/or WBE, the offeror must indicate the percentage of the contract value that the offeror will provide themselves.

Note: In order to be a **qualified** MBE or WBE for purposes of this RFP, the MBE/WBE must be certified by the State of Missouri, Office of Administration, Office of Equal Opportunity (OEO).

Name of MBE	Percentage of Total Contract Value	Name of WBE	Percentage of Total Contract Value
1.		1.	
2.		2.	
3.		3.	
4.		4.	
5.		5.	
Total MBE: (must be at least 20%)		Total WBE: (must be at least 10%):	

Authorized Signature of Offeror	Date of Signature

# **EXHIBIT D**

# **DOCUMENTATION OF MBE/WBE PARTICIPATION**

The offeror must provide a copy of this Exhibit to each MBE/WBE. Each MBE/WBE included in the offeror's proposal must complete a copy of this exhibit separately. If the offeror qualifies as a MBE and/or WBE, the offeror must also complete this Exhibit. Each completed exhibit must be submitted with the offeror's proposal.

	Indicate appropriate business classification(s): MBE WBE
Name of MBE/WBE firm:	
Address:	Phone #:
City/State/Zip:	Fax #:
Email Address:	
	you (as the MBE/WBE company participating in the contract) will be providing ided by MBE/WBEs must provide a commercially useful function related to the s required herein.)
Provide the percentage of MI contract for the products/service	BE/WBE participation committed to in relation to the total dollar value of the es you are providing.
Provide or attach an explanation	n of the assumptions used in the development of the above percentage.
Each MBE/WBE must provide	their State of Missouri, Office of Equal Opportunity certification number below.
	ned hereby affirms that the company listed above meets the definition of a MBE of 37.020 and has obtained certification from the State of Missouri, Office of Opportunity.
Name of MBE/WBE Owner: _	Date:
MBE/WBE Certification Numb	er:Certification Expiration Date:
Federal Employer Identification	n Number/Social Security Number:
Authorized Signatures:	

Date

Offeror Authorized Signature

Date

MBE/WBE Owner Authorized Signature

# EXHIBIT E

# **APPLICATION FOR WAIVER**

If less than 20% of the total dollar value of the contract will be performed by qualified MBEs and/or less than 10% of the total dollar value of the contract will be performed by qualified WBEs, the offeror must apply for a waiver of the MBE/WBE participation requirements by completing this exhibit.

waiver of the MBE/WBE participation requirements by completing this exhibit.
Indicate which participation requirement the offeror is requesting a waiver of:MBE orWBE
(A separate Application for Waiver must be submitted for each.)
Section A - Initial Efforts:
(1) Describe steps taken by your firm to divide the specifications/requirements into areas in which MBE/WBEs would be capable of performing.
(2) Note contacts made to the Office of Equal Opportunity to identify potential MBEs/WBEs. Provide date(s) and name of individual(s) contacted.
(3) Note written efforts to contact MBE/WBEs qualified to participate in the contract in sufficient time to allow for their effective participation. (Provide name, address, and telephone number of MBE/WBE firms contacted and dates and copies of correspondence, etc.)
Section B - Follow Up Efforts
(1) Describe efforts made by your firm to provide interested MBE/WBEs with sufficiently detailed information about specifications and requirements of the contract. (Submit copies of information provided to the MBE/WBEs.)
(2) If MBE/WBEs indicated a desire to participate or submitted proposals, list MBE/WBEs submitting proposals and reasons for rejecting.

# **Application for Waiver, Continued**

Based on the above stated efforts made to obtain qualified MBE/WBE participation, the offeror hereby requests that the applicable participation requirements be waived.

The undersigned hereby certifies that the statements provided in this Application for Waiver are true and correct to the best of his/her knowledge, information, and belief.

Authorized Signature of Offeror:		
Name:		
Title:		
Company:		
Date:		
	exhibit, supporting documentation, or other sources of inf will be granted. Granting of the waiver is solely within the Management.	
	otain qualified MBE/WBE participation will be considered ent in determining whether to grant a waiver for any offer	

### Exhibit F

#### STATE OF MISSOURI -- OFFICE OF ADMINISTRATION DOMESTIC PRODUCTS PROCUREMENT ACT (BUY AMERICAN)

The Missouri Domestic Products Procurement Act (34.350-34.359 RSMo) requires that for all bids with a value of \$25,000 or more, the goods or commodities purchased by any public agency or used or supplied in the construction, alteration, repair, or maintenance of any public works must be <u>manufactured or produced</u> in the United States. As defined in 34.350 RSMo, United States means the United States of America, the District of Columbia, and all territories and possessions subject to the jurisdiction of the United States. The law also requires that the offeror must provide proof of compliance. Note: In general, if an import tariff is applied to an item, it does not qualify for the Buy American preference. In addition, Most Favored Nation status does not allow application of the preference.

If all products bid qualify as domestic products under Missouri law, complete only Section A.

I hereby certify that all products qualify as domestic, that the information provided is true and correct, and complies with all provisions of Sections 34.350-34.359 RSMo. I understand that any misrepresentation herein constitutes the commission of a class A misdemeanor.

SIGNATURE (If submitting bid electronically, typed signature required).

COMPANY NAME

#### If Section A is completed, do not complete Section B.

#### Section B - Only One Product Line or No Products Are Manufactured or Produced In U.S.

If only one product line or no products are manufactured or produced in the U.S. complete only section B.

I hereby certify that there is only one product line or no product manufactured or produced in the U.S., that the information provided is true and correct, and complies with all provisions of Sections 34.350-34.359 RSMo. I understand that any misrepresentation herein constitutes the commission of a class

SIGNATURE (If submitting bid electronically, typed signature required).

**COMPANY NAME** 

### Section C - Products May Qualify Because of Qualifying Treaty

If some or all products bid qualify for domestic status because of a trade treaty, etc., then the offeror must identify each product, country and qualifying treaty, etc. below. The offeror must list ALL products which are or may qualify as domestic below. If more space is needed, please copy this form and submit as an attachment.

BID ITEM NUMBER(S)	COUNTRY WHERE MANUFACTURED OR PRODUCED	QUALIFYING TREATY, LAW, AGREEMENT, OR REGULATION		
SECTION C  I hereby certify that the specific items listed above are domestic, that the information provided is true and correct, and complies with all provisions of				

Sections 34.350-34.359 RSMo. I understand that any misrepresentation herein constitutes the commission of a class A misdemeanor. SIGNATURE (If submitting bid electronically, typed signature required)

COMPANY NAME

NOTE: Any product not listed above in Section C will be considered non-domestic if Section A is not signed. If this form is not completed, signed, and returned, items bid may not receive the domestic preference.

Revised 5/17/02

# STATE OF MISSOURI DIVISION OF PURCHASING AND MATERIALS MANAGEMENT TERMS AND CONDITIONS -- REQUEST FOR PROPOSAL

## 1. TERMINOLOGY/DEFINITIONS

Whenever the following words and expressions appear in a Request for Proposal (RFP) document or any amendment thereto, the definition or meaning described below shall apply.

- a. Agency and/or State Agency means the statutory unit of state government in the State of Missouri for which the equipment, supplies, and/or services are being purchased by the Division of Purchasing and Materials Management (DPMM). The agency is also responsible for payment.
- b. **Amendment** means a written, official modification to an RFP or to a contract.
- c. Attachment applies to all forms which are included with an RFP to incorporate any informational data or requirements related to the performance requirements and/or specifications.
- d. Proposal Opening Date and Time and similar expressions mean the exact deadline required by the RFP for the receipt of sealed proposals.
- e. <u>Offeror</u> means the person or organization that responds to an RFP by submitting a proposal with prices to provide the equipment, supplies, and/or services as required in the RFP document.
- f. Buver means the procurement staff member of the DPMM. The Contact Person as referenced herein is usually the Buyer.
- g. <u>Contract</u> means a legal and binding agreement between two or more competent parties, for a consideration for the procurement of equipment, supplies, and/or services.
- h. Contractor means a person or organization who is a successful offeror as a result of an RFP and who enters into a contract.
- Exhibit applies to forms which are included with an RFP for the offeror to complete and submit with the sealed proposal prior to the specified opening date and time.
- j. Request for Proposal (RFP) means the solicitation document issued by the DPMM to potential offerors for the purchase of equipment, supplies, and/or services as described in the document. The definition includes these Terms and Conditions as well as all Pricing Pages, Exhibits, Attachments, and Amendments thereto.
- k. May means that a certain feature, component, or action is permissible, but not required.
- 1. Must means that a certain feature, component, or action is a mandatory condition.
- m. <u>Pricing Page(s)</u> applies to the form(s) on which the offeror must state the price(s) applicable for the equipment, supplies, and/or services required in the RFP. The pricing pages must be completed and submitted by the offeror with the sealed proposal prior to the specified proposal opening date and time.
- n. RSMo (Revised Statutes of Missouri) refers to the body of laws enacted by the Legislature which govern the operations of all agencies of the State of Missouri. Chapter 34 of the statutes is the primary chapter governing the operations of DPMM.
- Shall has the same meaning as the word <u>must</u>.
- p. **Should** means that a certain feature, component and/or action is desirable but not mandatory.

#### 2. APPLICABLE LAWS AND REGULATIONS

- a. The contract shall be construed according to the laws of the State of Missouri. The contractor shall comply with all local, state, and federal laws and regulations related to the performance of the contract to the extent that the same may be applicable.
- b. To the extent that a provision of the contract is contrary to the Constitution or laws of the State of Missouri or of the United States, the provisions shall be void and unenforceable. However, the balance of the contract shall remain in force between the parties unless terminated by consent of both the contractor and the DPMM.
- c. The contractor must be registered and maintain good standing with the Secretary of State of the State of Missouri and other regulatory agencies, as may be required by law or regulations.
- d. The contractor must timely file and pay all Missouri sales, withholding, corporate and any other required Missouri tax returns and taxes, including interest and additions to tax.
- e. The exclusive venue for any legal proceeding relating to or arising out of the RFP or resulting contract shall be in the Circuit Court of Cole County, Missouri.

### 3. OPEN COMPETITION/REQUEST FOR PROPOSAL DOCUMENT

- a. It shall be the offeror's responsibility to ask questions, request changes or clarification, or otherwise advise the DPMM if any language, specifications or requirements of an RFP appear to be ambiguous, contradictory, and/or arbitrary, or appear to inadvertently restrict or limit the requirements stated in the RFP to a single source. Any and all communication from offerors regarding specifications, requirements, competitive proposal process, etc., must be directed to the buyer from the DPMM, unless the RFP specifically refers the offeror to another contact. Such communication should be received at least ten calendar days prior to the official proposal opening date.
- b. Every attempt shall be made to ensure that the offeror receives an adequate and prompt response. However, in order to maintain a fair and equitable procurement process, all offerors will be advised, via the issuance of an amendment to the RFP, of any relevant or pertinent information related to the procurement. Therefore, offerors are advised that unless specified elsewhere in the RFP, any questions received less than ten calendar days prior to the RFP opening date may not be answered.
- c. Offerors are cautioned that the only official position of the State of Missouri is that which is issued by the DPMM in the RFP or an amendment thereto. No other means of communication, whether oral or written, shall be construed as a formal or official response or statement.
- d. The DPMM monitors all procurement activities to detect any possibility of deliberate restraint of competition, collusion among offerors, price-fixing by offerors, or any other anticompetitive conduct by offerors which appears to violate state and federal antitrust laws. Any suspected violation shall be referred to the Missouri Attorney General's Office for appropriate action.
- e. The RFP is available for viewing and downloading on the state's On-Line Bidding website. Registered vendors are electronically notified or mailed the RFP based on the information maintained in the State of Missouri's vendor database. If any portion of the address is incorrect, the offeror must notify the buyer in writing or update the address themselves on the state's On-Line Bidding website.
- $f. \quad \ \ The \ DPMM \ reserves \ the \ right \ to \ officially \ amend \ or \ cancel \ an \ RFP \ after \ issuance.$

### 4. PREPARATION OF PROPOSALS

a. Offerors must examine the entire RFP carefully. Failure to do so shall be at offeror's risk.

- b. Unless otherwise specifically stated in the RFP, all specifications and requirements constitute minimum requirements. All proposals must meet or exceed the stated specifications and requirements.
- c. Unless otherwise specifically stated in the RFP, any manufacturer names, trade names, brand names, information and/or catalog numbers listed in a specification and/or requirement are for informational purposes only and are not intended to limit competition. The offeror may offer any brand which meets or exceeds the specification for any item, but must state the manufacturer's name and model number for any such brands in the proposal. In addition, the offeror shall explain, in detail, (1) the reasons why the proposed equivalent meets or exceeds the specifications and/or requirements and (2) why the proposed equivalent should not be considered an exception thereto. Proposals which do not comply with the requirements and specifications are subject to rejection without clarification.
- d. Proposals lacking any indication of intent to offer an alternate brand or to take an exception shall be received and considered in complete compliance with the specifications and requirements as listed in the RFP.
- e. In the event that the offeror is an agency of state government or other such political subdivision which is prohibited by law or court decision from complying with certain provisions of an RFP, such a offeror may submit a proposal which contains a list of statutory limitations and identification of those prohibitive clauses which will be modified via a clarification conference between the DPMM and the offeror, if such offeror is selected for contract award. The clarification conference will be conducted in order to agree to language that reflects the intent and compliance of such law and/or court order and the RFP. Any such offeror needs to include in the proposal, a complete list of statutory references and citations for each provision of the RFP which is affected by this paragraph.
- f. All equipment and supplies offered in a proposal must be new, of current production, and available for marketing by the manufacturer unless the RFP clearly specifies that used, reconditioned, or remanufactured equipment and supplies may be offered.
- g. Prices shall include all packing, handling and shipping charges FOB destination, freight prepaid and allowed unless otherwise specified in the RFP.
- h. Prices offered shall remain valid for 90 days from proposal opening unless otherwise indicated. If the proposal is accepted, prices shall be firm for the specified contract period.
- i. Any foreign offeror not having an Employer Identification Number assigned by the United States Internal Revenue Service (IRS) must submit a completed IRS Form W-8 prior to or with the submission of their proposal in order to be considered for award.

#### 5. SUBMISSION OF PROPOSALS

- a. Proposals may be submitted by delivery of a hard copy to the DPMM office. Electronic submission of proposals through the State of Missouri's On-Line Bidding website is not available unless stipulated in the RFP. Delivered proposals must be sealed in an envelope or container, and received in the DPMM office located at 301 West High St, Rm 630 in Jefferson City, MO no later than the exact opening time and date specified in the RFP. All proposals must (1) be submitted by a duly authorized representative of the offeror's organization, (2) contain all information required by the RFP, and (3) be priced as required. Hard copy proposals may be mailed to the DPMM post office box address. However, it shall be the responsibility of the offeror to ensure their proposal is in the DPMM office (address listed above) no later than the exact opening time and date specified in the RFP.
- b. The sealed envelope or container containing a proposal should be clearly marked on the outside with (1) the official RFP number and (2) the official opening date and time. Different proposals should not be placed in the same envelope, although copies of the same proposal may be placed in the same envelope.
- c. A proposal submitted electronically may be modified on-line prior to the official opening date and time. A proposal which has been delivered to the DPMM office, may be modified by signed, written notice which has been received by the DPMM prior to the official opening date and time specified. A proposal may also be modified in person by the offeror or its authorized representative, provided proper identification is presented before the official opening date and time. Telephone or telegraphic requests to modify a proposal shall not be honored.
- d. A proposal submitted electronically may be canceled on-line prior to the official opening date and time. A proposal which has been delivered to the DPMM office, may only be withdrawn by a signed, written notice or facsimile which has been received by the DPMM prior to the official opening date and time specified. A proposal may also be withdrawn in person by the offeror or its authorized representative, provided proper identification is presented before the official opening date and time. Telephone or telegraphic requests to withdraw a proposal shall not be honored.
- e. When submitting a proposal electronically, the offeror indicates acceptance of all RFP terms and conditions by clicking on the "Submit" button on the Electronic Bid Response Entry form. Offerors delivering a hard copy proposal to DPMM must sign and return the RFP cover page or, if applicable, the cover page of the last amendment thereto in order to constitute acceptance by the offeror of all RFP terms and conditions. Failure to do so may result in rejection of the proposal unless the offeror's full compliance with those documents is indicated elsewhere within the offeror's response.

#### 6. PROPOSAL OPENING

- a. Proposal openings are public on the opening date and at the opening time specified on the RFP document. Only the names of the respondents shall be read at the proposal opening and posted on the state's On-Line Bidding website. The contents of the responses shall not be disclosed at this time.
- b. Proposals which are not received in the DPMM office prior to the official opening date and time shall be considered late, regardless of the degree of lateness, and normally will not be opened. Late proposals may only be opened under extraordinary circumstances in accordance with 1 CSR 40-1.050.

## 7. PREFERENCES

- a. In the evaluation of proposals, preferences shall be applied in accordance with Chapter 34 RSMo. Contractors should apply the same preferences in selecting subcontractors.
- b. By virtue of statutory authority, a preference will be given to materials, products, supplies, provisions and all other articles produced, manufactured, made or grown within the State of Missouri and to all firms, corporations or individuals doing business as Missouri firms, corporations or individuals. Such preference shall be given when quality is equal or better and delivered price is the same or less.
- c. In accordance with Executive Order 98-21, contractors are encouraged and may be required per the RFP to utilize certified minority and women-owned businesses in selecting subcontractors.

#### 8. EVALUATION/AWARD

a. Any clerical error, apparent on its face, may be corrected by the buyer before contract award. Upon discovering an apparent clerical error, the buyer shall contact the offeror and request clarification of the intended proposal. The correction shall be incorporated in the notice of award. Examples of apparent clerical errors are: 1) misplacement of a decimal point; and 2) obvious mistake in designation of unit.

- b. Any pricing information submitted by an offeror shall be subject to evaluation if deemed by the DPMM to be in the best interest of the State of Missouri.
- c. The offeror is encouraged to propose price discounts for prompt payment or propose other price discounts that would benefit the State of Missouri. However, unless otherwise specified in the RFP, pricing shall be evaluated at the maximum potential financial liability to the State of Missouri.
- d. Awards shall be made to the offeror whose proposal (1) complies with all mandatory specifications and requirements of the RFP and (2) is the lowest and best proposal, considering price, responsibility of the offeror, and all other evaluation criteria specified in the RFP and any subsequent negotiations and (3) complies with Sections 34.010 and 34.070 RSMo and Executive Order 04-09.
- e. In the event all offerors fail to meet the same mandatory requirement in an RFP, DPMM reserves the right, at its sole discretion, to waive that requirement for all offerors and to proceed with the evaluation. In addition, the DPMM reserves the right to waive any minor irregularity or technicality found in any individual proposal.
- f. The DPMM reserves the right to reject any and all proposals.
- g. When evaluating a proposal, the State of Missouri reserves the right to consider relevant information and fact, whether gained from a proposal, from a offeror, from offeror's references, or from any other source.
- h. Any information submitted with the proposal, regardless of the format or placement of such information, may be considered in making decisions related to the responsiveness and merit of a proposal and the award of a contract.
- Negotiations may be conducted with those offerors who submit potentially acceptable proposals. Proposal revisions may be permitted for the
  purpose of obtaining best and final offers. In conducting negotiations, there shall be no disclosure of any information submitted by
  competing offerors.
- j. Any award of a contract shall be made by notification from the DPMM to the successful offeror. The DPMM reserves the right to make awards by item, group of items, or an all or none basis. The grouping of items awarded shall be determined by DPMM based upon factors such as item similarity, location, administrative efficiency, or other considerations in the best interest of the State of Missouri.
- k. Pursuant to Section 610.021 RSMo, proposals and related documents shall not be available for public review until after a contract is executed or all proposals are rejected.
- The DPMM posts all proposal results on the On-line Bidding website for a reasonable period after proposal award and maintains images of all proposal file material for review. Offerors who include an email address with their proposal will be notified of the award results via email
- m. The DPMM reserves the right to request clarification of any portion of the offeror's response in order to verify the intent of the offeror. The offeror is cautioned, however, that its response may be subject to acceptance or rejection without further clarification.
- n. Any proposal award protest must be received within ten (10) calendar days after the date of award in accordance with the requirements of 1 CSR 40-1.050 (10).
- o. The final determination of contract(s) award shall be made by DPMM.

### 9. CONTRACT/PURCHASE ORDER

- a. By submitting a proposal, the offeror agrees to furnish any and all equipment, supplies and/or services specified in the RFP, at the prices quoted, pursuant to all requirements and specifications contained therein.
- b. A binding contract shall consist of: (1) the RFP, amendments thereto, and/or Best and Final Offer (BAFO) request(s) with RFP changes/additions, (2) the contractor's proposal including the contractor's BAFO, and (3) DPMM's acceptance of the proposal by "notice of award" or by "purchase order."
- c. A notice of award does not constitute an authorization for shipment of equipment or supplies or a directive to proceed with services. Before providing equipment, supplies and/or services, the contractor must receive a properly authorized purchase order.
- d. The contract expresses the complete agreement of the parties and performance shall be governed solely by the specifications and requirements contained therein. Any change, whether by modification and/or supplementation, must be accomplished by a formal contract amendment signed and approved by and between the duly authorized representative of the contractor and the DPMM or by a modified purchase order prior to the effective date of such modification. The contractor expressly and explicitly understands and agrees that no other method and/or no other document, including correspondence, acts, and oral communications by or from any person, shall be used or construed as an amendment or modification.

#### 10. INVOICING AND PAYMENT

- a. The State of Missouri does not pay state or federal taxes unless otherwise required under law or regulation.
- b. The statewide financial management system has been designed to capture certain receipt and payment information. Therefore, each invoice submitted must reference the purchase order number and must be itemized in accordance with items listed on the purchase order. Failure to comply with this requirement may delay processing of invoices for payment.
- c. The contractor shall not transfer any interest in the contract, whether by assignment or otherwise, without the prior written consent of the DPMM.
- d. Payment for all equipment, supplies, and/or services required herein shall be made in arrears unless otherwise indicated in the RFP.
- e. The State of Missouri assumes no obligation for equipment, supplies, and/or services shipped or provided in excess of the quantity ordered. Any unauthorized quantity is subject to the state's rejection and shall be returned at the contractor's expense.
- f. All invoices for equipment, supplies, and/or services purchased by the State of Missouri shall be subject to late payment charges as provided in Section 34.055 RSMo.

### 11. DELIVERY

Time is of the essence. Deliveries of equipment, supplies, and/or services must be made no later than the time stated in the contract or within a reasonable period of time, if a specific time is not stated.

## 12. INSPECTION AND ACCEPTANCE

- a. No equipment, supplies, and/or services received by an agency of the state pursuant to a contract shall be deemed accepted until the agency has had reasonable opportunity to inspect said equipment, supplies, and/or services.
- b. All equipment, supplies, and/or services which do not comply with the specifications and/or requirements or which are otherwise unacceptable or defective may be rejected. In addition, all equipment, supplies, and/or services which are discovered to be defective or which do not conform to any warranty of the contractor upon inspection (or at any later time if the defects contained were not reasonably ascertainable upon the initial inspection) may be rejected.

- c. The State of Missouri reserves the right to return any such rejected shipment at the contractor's expense for full credit or replacement and to specify a reasonable date by which replacements must be received.
- d. The State of Missouri's right to reject any unacceptable equipment, supplies, and/or services shall not exclude any other legal, equitable or contractual remedies the state may have.

#### 13. WARRANTY

- a. The contractor expressly warrants that all equipment, supplies, and/or services provided shall: (1) conform to each and every specification, drawing, sample or other description which was furnished to or adopted by the DPMM, (2) be fit and sufficient for the purpose expressed in the RFP, (3) be merchantable, (4) be of good materials and workmanship, and (5) be free from defect.
- b. Such warranty shall survive delivery and shall not be deemed waived either by reason of the state's acceptance of or payment for said equipment, supplies, and/or services.

#### 14. CONFLICT OF INTEREST

- a. Officials and employees of the state agency, its governing body, or any other public officials of the State of Missouri must comply with Sections 105.452 and 105.454 RSMo regarding conflict of interest.
- b. The contractor hereby covenants that at the time of the submission of the proposal the contractor has no other contractual relationships which would create any actual or perceived conflict of interest. The contractor further agrees that during the term of the contract neither the contractor nor any of its employees shall acquire any other contractual relationships which create such a conflict.

#### 15. REMEDIES AND RIGHTS

- a. No provision in the contract shall be construed, expressly or implied, as a waiver by the State of Missouri of any existing or future right and/or remedy available by law in the event of any claim by the State of Missouri of the contractor's default or breach of contract.
- b. The contractor agrees and understands that the contract shall constitute an assignment by the contractor to the State of Missouri of all rights, title and interest in and to all causes of action that the contractor may have under the antitrust laws of the United States or the State of Missouri for which causes of action have accrued or will accrue as the result of or in relation to the particular equipment, supplies, and/or services purchased or procured by the contractor in the fulfillment of the contract with the State of Missouri.

### 16. CANCELLATION OF CONTRACT

- a. In the event of material breach of the contractual obligations by the contractor, the DPMM may cancel the contract. At its sole discretion, the DPMM may give the contractor an opportunity to cure the breach or to explain how the breach will be cured. The actual cure must be completed within no more than 10 working days from notification, or at a minimum the contractor must provide DPMM within 10 working days from notification a written plan detailing how the contractor intends to cure the breach.
- b. If the contractor fails to cure the breach or if circumstances demand immediate action, the DPMM will issue a notice of cancellation terminating the contract immediately.
- c. If the DPMM cancels the contract for breach, the DPMM reserves the right to obtain the equipment, supplies, and/or services to be provided pursuant to the contract from other sources and upon such terms and in such manner as the DPMM deems appropriate and charge the contractor for any additional costs incurred thereby.
- d. The contractor understands and agrees that funds required to fund the contract must be appropriated by the General Assembly of the State of Missouri for each fiscal year included within the contract period. The contract shall not be binding upon the state for any period in which funds have not been appropriated, and the state shall not be liable for any costs associated with termination caused by lack of appropriations.

#### 17. COMMUNICATIONS AND NOTICES

Any notice to the contractor shall be deemed sufficient when deposited in the United States mail postage prepaid, transmitted by facsimile, transmitted by e-mail or hand-carried and presented to an authorized employee of the contractor.

## 18. BANKRUPTCY OR INSOLVENCY

- a. Upon filing for any bankruptcy or insolvency proceeding by or against the contractor, whether voluntary or involuntary, or upon the appointment of a receiver, trustee, or assignee for the benefit of creditors, the contractor must notify the DPMM immediately.
- b. Upon learning of any such actions, the DPMM reserves the right, at its sole discretion, to either cancel the contract or affirm the contract and hold the contractor responsible for damages.

## 19. INVENTIONS, PATENTS AND COPYRIGHTS

The contractor shall defend, protect, and hold harmless the State of Missouri, its officers, agents, and employees against all suits of law or in equity resulting from patent and copyright infringement concerning the contractor's performance or products produced under the terms of the contract.

### 20. NON-DISCRIMINATION AND AFFIRMATIVE ACTION

In connection with the furnishing of equipment, supplies, and/or services under the contract, the contractor and all subcontractors shall agree not to discriminate against recipients of services or employees or applicants for employment on the basis of race, color, religion, national origin, sex, age, disability, or veteran status. If the contractor or subcontractor employs at least 50 persons, they shall have and maintain an affirmative action program which shall include:

- a. A written policy statement committing the organization to affirmative action and assigning management responsibilities and procedures for evaluation and dissemination;
- b. The identification of a person designated to handle affirmative action;
- c. The establishment of non-discriminatory selection standards, objective measures to analyze recruitment, an upward mobility system, a wage and salary structure, and standards applicable to layoff, recall, discharge, demotion, and discipline;
- d. The exclusion of discrimination from all collective bargaining agreements; and

e. Performance of an internal audit of the reporting system to monitor execution and to provide for future planning.

If discrimination by a contractor is found to exist, the DPMM shall take appropriate enforcement action which may include, but not necessarily be limited to, cancellation of the contract, suspension, or debarment by the DPMM until corrective action by the contractor is made and ensured, and referral to the Attorney General's Office, whichever enforcement action may be deemed most appropriate.

### 21. AMERICANS WITH DISABILITIES ACT

In connection with the furnishing of equipment, supplies, and/or services under the contract, the contractor and all subcontractors shall comply with all applicable requirements and provisions of the Americans with Disabilities Act (ADA).

#### 22. FILING AND PAYMENT OF TAXES

The commissioner of administration and other agencies to which the state purchasing law applies shall not contract for goods or services with a vendor if the vendor or an affiliate of the vendor makes sales at retail of tangible personal property or for the purpose of storage, use, or consumption in this state but fails to collect and properly pay the tax as provided in chapter 144, RSMo. For the purposes of this section, "affiliate of the vendor" shall mean any person or entity that is controlled by or is under common control with the vendor, whether through stock ownership or otherwise. Therefore offeror's failure to maintain compliance with chapter 144, RSMo may eliminate their proposal from consideration for award.

### 23. TITLES

Titles of paragraphs used herein are for the purpose of facilitating reference only and shall not be construed to infer a contractual construction of language.

Revised 08/28/04